**CONSULTANTS** 



# SOFTWARE SELECTION EXPERTS

# GET IT RIGHT THE FIRST TIME WITH BHC GROUP!

WE'VE GOT YOU COVERED

Selecting the right ERP or Enterprise Software can be daunting, but we've got your back at BHC Group. As your independent ERP selection consultants, we simplify the process with unbiased guidance tailored to your needs. With our extensive experience, we expertly navigate the intricacies of the ERP market on your behalf and confidently guide you toward the optimal technology solution.

WHY CHOOSE BHC GROUP?

As seasoned ERP consultants, we leverage extensive experience, offering a distinct advantage in selecting your ideal system. Unlike less experienced consultants, ERP is our primary, not secondary, focus. With BHC Group, you gain more than advice; you gain insights from senior, experienced professionals who truly understand the industry's nuances.

**OUR APPROACH** 

Our approach involves defining clear objectives, crafting a personalized due diligence plan, and scrutinizing software and service offerings. You can count on us to assist you in making intelligent technology decisions aligned with your unique needs and driving your business toward success.

# **CONSULTANTS**

Our phased approach to selecting new software enables our clients to manage the process in small chunks while we guide them through their journey.

#### Phase 1

# **Getting to Know You**

Our initial task is understanding you, your business, and your staff. We gather the essential insights for a personalized approach through workshops, interviews, and virtual office, site, and warehouse tours tailored to your needs.

## Phase 2

# **Going to Market**

We "Go to Market" by contacting specific vendors and partners to identify those interested in implementing their solutions. Our experience and relationships come into play, streamlining what could be a daunting process.

#### Phase 3

# **Supporting Your Implementation**

Based on the previous phases, we can provide resources to round out your team. Leveraging our experienced and knowledgeable consultants can eleviate time pressure and stress for your staff. At the same time, we efficiently support the project, allowing you to focus on your business while ensuring a successful implementation.

### The First Stage of the Planning and Selection Process:

- Documenting Key End-to-end Business Processes
- Conducting a Business Requirement Assessment
- Creating the Request for Proposal (RFP)
- Determining ERP Software Selection Criteria
- Participating in Demos and Reviews
- Recommendations are Based on Needs and System Capabilities

# **Areas of Service Expertise:**

- Enterprise Resource Planning (ERP)
- Corporate Performance Management (CPM)
- Business Intelligence (BI)
- Human Resource Management (HRMS)
- Computerized Maintenance Management System (CMMS)
- Material Requirements Planning (MRP)
- Supply Chain Management (SCM)

- Warehouse Management Systems (WMS)
- Customer Relationship Management (CRM)
- Procurement
- AP Automation
- E-commerce
- Payroll System
- Time and Expense

Contact us to discuss your system needs and challenges.

